AMENDED FIRST AMENDMENT TO AGREEMENT BETWEEN THE SCHOOL BOARD OF MARION COUNTY, FLORIDA AND JAYNE ELLSPERMANN, LLC

This Amended First Amendment ("Amended First Amendment") is made to that certain Agreement for Educational Management Services at Evergreen Elementary School dated July 30, 2019 ("Original Agreement") by and between The School Board of Marion County, Florida, ("School Board"), and Jayne Ellspermann, LLC ("Contractor").

School Board and Contractor desire to amend the Original Agreement as follows:

- 1. Paragraph 2, <u>Conditions to this Agreement</u>. Section (b) is deleted in its entirety and replaced with:
 - (b) The requirements of differentiated accountability require termination of this Agreement, or are amended by the Florida Legislature or FDOE thereby resulting in the purpose of this Agreement being terminated (for example, whether the District is no longer required to enter into this Agreement or whether the District is required to select a different option for the School)
- 2. Paragraph 10, Term: Renewals, is deleted in its entirety and amended to read as follows:

The term of this Agreement commences upon the date last signed by all parties and ends at the end of the business day on <u>June 30, 2021</u>. There shall be one (1) potential annual renewal for the 2021-2022 school year. The District will notify the Contractor in writing of its option to exercise any annual renewal no later than before the commencement of the next renewal term, and if renewed, the fees will be as outlined in <u>Exhibit B</u>. Further, the effectiveness of any exercised renewal term is subject to the same conditions described in section 2 of original agreement (it being understood, for example, that if any of the conditions set forth in section 2 occur, then this Agreement will terminate according to the provisions of section 2).

- 3. Paragraph 11, <u>Fees and Expenses, section (a)</u> is deleted in in its entirety and amended to read as follows:
 - (a) The Contractor will be compensated for services rendered. For all the services actually, timely, and faithfully rendered by Contractor, the District agrees to pay Contractor for services set forth in <u>Exhibit B</u>, in an aggregate maximum indebtedness amount not to exceed Two Hundred Thirty-Two Thousand, Five Hundred dollars and 00/100 (\$232,500.00). Contractor will remit a proper invoice for the component of service described in <u>Exhibit B</u> in such a form and containing such documentation as may reasonably be required by the District to substantiate the charges (including timesheets, meeting agenda, training materials, and other artifacts), and such invoice will be delivered according to the schedule specifically set forth in <u>Exhibit B</u>. The District will make payment to Contractor in accordance with Sections 218.70. et sq. Fla. Stats. (2019), Local Government Prompt Payment Act, after receipt of an acceptable invoice, inspection, and acceptance of goods or services in accordance with the terms and conditions of this Agreement. Any penalty for delay in payment will be in accordance with applicable law. Contractor is responsible for payment of its travel, if any.

- 4. Amended **EXHIBIT B** attached.
- 5. In all other respects, the Original Agreement between the parties shall remain in full force and effect.

as

IN WITNESS WHEREOF, the parties hereto have of the date set forth below.	executed this Amended First Amendment
Heidi Maier, Ed.D., Superintendent of Schools and Ex-Officio Secretary to the Board	June 2020 Date:
THE SCHOOL BOARD OF MARION COUNTY, F	LORIDA
BY: Chair Eric Cummings, Board Chair	Date:
JAYNE ELLSPERMANN, LLC BY: Jayne P. Ellspermann, Manager	June 11, 2020 Date:
BY: Hamer, Interim School Board Attorney	Mrs. 11, 2020 Date.

EXHIBIT B

Services, Continued

Marion County Public Schools Evergreen Elementary School 2020-2021

External Operator Proposal and Budget Jayne Ellspermann, LLC

Timeline	Description	Deliverable	Cost	Invoicing
Phase 3 Preparation	for 2020-2021			
July 2020	Review principal and administrative team Review of academic, attendance, and behavior data for 2018-2019 and 20192020	Confirm principal and administrative team. Detailed listing of all data with identification of positive trends and opportunities for improvement	\$30,000	\$30,000 invoiced no earlier than July 31, 2020
	Review and support completion of SIP and all budgets (local, state, federal)	The completion and submission of SIP and budgets aligning funds to the SIP.		
	Assess school utilization and instructional practices and materials	Completion of room assignment and identification of instructional materials and practices		
	Provide guidance on the completion of the master schedule, review current staff, and recruit to fill vacancies	Complete master schedule, identify staff to be transferred and fill of vacancies		
	Initiate contracts for services for the 2020-2021 school year and prep of EO staff	Completed contracts for services		
	Preschool professional development for all instructional and leadership staff	Agendas and rosters from professional development		

Phase 4 Primary ove	rsite and operation of school fur	actions for the 2020-2021 school	ol year	
August 2020	Professional development for the administrative team and instructional staff	Agendas and rosters from professional development	\$12,500	\$12,500 invoiced no earlier than
	Instructional leadership and staff preparation for the opening of school	Teacher, Student, and Parent orientation plans, sign in sheets, agendas		August 31, 2020
	Review of restorative practices, standards mastery data management, instructional feedback protocol	Identify best practices for replication and opportunities for improvement to target support of restorative practices, standards mastery data management and instructional feedback		
	Monitoring and supporting the acquisition of expected practices	Staff rosters, initial coaching plans for teachers, beginning of school baseline data		
September 2020	Review Blue Ribbon Schools of Excellence survey and assessment of school practices, results of year two survey and status of Action Plan Blueprint	BRSE Action Plan Blueprint. Results of year two survey. Status of district progress monitoring indicators including AP1	\$12,500	\$12,500 invoiced no earlier than September 30, 2020
October 2020	Ongoing administrative support, imbedded instructional professional development, data analysis and school oversite	Quarter 1 Progress Monitor data report, and data analysis for district and state reporting requirements including QSMA 1	\$12,500	\$12,500 invoiced no earlier than October 31, 2020
November 2020	Ongoing administrative support, imbedded instructional professional development, data analysis and school oversite	Pre mid-year data analysis on student academic performance, attendance, discipline, staffing, parent and community engagement, intervention analysis	\$12,500	\$12,500 invoiced no earlier than November 30, 2020
December 2020	Ongoing administrative support, imbedded instructional professional development, data analysis and school oversite. Review of implemented practices with adjustments for second semester	Quarter 2 district progress monitor data, report on first semester implementation of restorative practices, standards mastery data management, and instructional feedback protocol	\$12,500	\$12,500 invoiced no earlier than December 31, 2020

	Ongoing administrative	State required reporting and	\$12,500	\$12,500
January	support, imbedded	identification of shifts for		invoiced no
2021	instructional professional	second semester data		earlier than
	development, data analysis	analysis to include QSMA 2		January 31,
	and school oversite			2021
	Ongoing administrative	State required reporting and	\$12,500	\$12,500
February	support, imbedded	report based on monitoring		invoiced no
2021	instructional professional	of essential indicators of		earlier than
	development, data analysis	performance to include AP2		February 28,
	and school oversite			2021
	Ongoing administrative	State required reporting on	\$12,500	\$12,500
March	support, imbedded	Quarter 3 district progress		invoiced no
2021	instructional professional	monitoring data to include		earlier than
	development, data analysis	QSMA 3		March 31,
	and school oversite			2021
	Ongoing administrative	State required reporting to	\$12,500	\$12,500
April	support, imbedded	include benchmark		invoiced no
2021	instructional professional	assessments as available		earlier than
	development, data analysis			April 30,
	and school oversite			2020
	Ongoing administrative	State required reporting and	\$12,500	\$12,500
May	support, data analysis and	review of state and district		invoiced no
2021	school oversite	data for end of the year		earlier than
	*	analysis to include AP3		May 31,
				2020
June 2021	End of the year review of all	Quarter 4 state progress		
	programs and systems	monitoring data and end of		
		school year reports. Final		
		school year report		
Monthly payments for the 2020-2021 school year		\$155,000	\$155,000	
	Performance Payment	School earns a C or higher	\$77,500	\$77,500
Summer	withheld from contract for	the 2020-2021 school		Invoiced
2021	pending a school grade of C	or year		upon the
	higher			state release
				of school
				grades*
Contract Total \$232,500				\$232,500

^{*}The potential final payment to Contractor of \$77,500 is subject to the District's allowance of Contractor to fully implement its turnaround plan for the school. Contractor is obligated, and understands and agrees, that it must send written notice to the District if the Contractor is unable to implement its turnaround plan based on the actions or inactions of the District. The Contractor shall provide the District ten (10) business days to cure Contractor's claim. If the District receives notice from the Contractor and fails to timely cure the Contractor's claim, then regardless of the School's grade for school year 2020-2021 the District shall remit the final payment to the Contractor in the amount of \$77,500.