1	CHARTER SCHOOL	L APPEAL COMMISSION
2	FLORIDA DEPAR	RTMENT OF EDUCATION
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8	DATE:	Friday, October 11th, 2019
9	TIME:	Commenced at 9:00 a.m. Concluded at 10:00 a.m.
10	LOCATION:	325 West Gaines Street
11		Room 1706 Tallahassee, Florida
12	REPORTED BY:	MICHELLE SUBIA, RPR, CCR
13 14		Court Reporter and Notary Public in and for the State of Florida at Large
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21	TALLAHASSEE (850	, FLORIDA 32317))766-5831
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1	COMMISSION MEMBERS APPEARING:
2	LOIS TEPPER, CHAIR
3	JENNA HODGENS
4	TIFFANIE PAULINE
5	OSVALDO GARCIA
6	RICHARD MORENO
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PROCEEDINGS

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CHAIR TEPPER: We're going to go ahead and get started. This is the Charter School Appeal Commission. My name is Lois Tepper, I'm the Commissioner's designee.

We have new counsel for our Commission, Jamie Braun is with us today. Amanda Gay, who is usually our counsel, had twins and she's out on leave.

Adam Emerson, the Director of the Choice

Office -- or the Charter School Office, may be
joining us later, as well as the Chief of Staff
and perhaps our new Chancellor for Innovation,

Eric Hall.

As required by statute, we have a balanced panel this morning, two members from the districts, two members from charter schools.

The procedure today is, as always, each side we have ten minutes to tell us the story about their school and why they're here today. We'll always start with the school, and then we'll go to the district.

Then I'll read the first issue. Each side will have three minutes on that issue. Then we'll go to questions. The members will ask you

questions until they're satisfied that everything that they noticed when they went through the application is satisfied.

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You should know, you may not get a ton of questions, because they have read all of this, they've had it for a long time, because, as you know, we've postponed this before.

The charter school must prevail on all issues. There are two today. In order to prevail, the district only needs to prevail on one issue to establish the fact that they had good cause for their denial.

For the members, we are again doing the motion and filling in the part of "because" so we have a good record and we have a good recommendation for the State Board.

There's a court reporter with us today. She can only hear one of you at a time. If you talk over each other, I'll ask you to stop. If you go to the microphone and are reading from your documents, sometimes you start to pick up speed.

I'm going to ask you to slow down so that she can get a good transcript.

We also ask that you not talk from your chair. It helps a lot if you do go to the

1	microphone.
2	The members will ask you questions, and
3	they'll say, this is for the school or this is for
4	the district. Whoever they ask a question of,
5	I'll give the other side an opportunity to talk
6	about that so that we get a balanced side, okay?
7	Anything before we start, members?
8	MS. HODGENS: No.
9	CHAIR TEPPER: Karen, would you call the
10	roll.
11	MS. HINES: Osvaldo Garcia.
12	MR. GARCIA: Here.
13	MS. HINES: Jenna Hodgens.
14	MS. HODGENS: Here.
15	MS. HINES: Richard Moreno.
16	MR. MORENO: Here.
17	MS. HINES: Tiffanie Pauline.
18	MS. PAULINE: Here.
19	CHAIR TEPPER: So ten minutes for the charter
20	school. Mr. Arnold.
21	MR. ARNOLD: Thank you, Ms. Tepper. Good
22	morning members of the Commission.
23	My name is Shawn Arnold, and I represent
24	Florida East Coast Charter School in appealing the
25	School District of Volusia County's denial of the

charter application. With me today from my firm is Braxton Padgett. We also have Lindsey Granger from Collaborative Education. We have Keith Spence from School Financial Services. And we have Brian Seeber, who is an attorney. And also a governing board member of the school who will be here to address some of the issues that may come up.

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Florida East Coast submitted a charter application proposing to open a K-5 charter school in Volusia County with a Whole Child Project Based Delivery Model. After holding a capacity interview and a quasi-judicial hearing, the school board voted to deny the application.

You should find that this denial was unlawful and that the Florida East Coast Appeal should be granted. The school board did not have competent substantial evidence to base its denial, nor were any of the -- nor at the end is there good cause.

So what should this Commission consider? The school board has repeatedly argued that the statements made at the quasi-judicial hearing should not be considered. At the same time, the school board has relied upon comments at the capacity interview to support its denial.

In this matter, the school board is being inconsistent and is unlawful. The applicable rule says that the record on appeal includes the application, all documents considered by the school board, and the transcript of all meetings at which a decision was considered. Clearly the quasi-judicial hearing was where the matter was considered.

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I further want to emphasize what competent substantial evidence is. And it must not be that which is based on speculation and conjecture or opinion testimony.

So let's look at the two issues that are here today. The first is the education plan. The school board erroneously uses as a reason for denial that Florida East Coast failed to identify the curriculum that it would use. The curriculum plan section in this matter was created by Collaborative Education. And if you have any questions on that, Ms. Granger will be able to answer them.

However, as a threshold matter, the model charter application does not require the charter school to identify all of the curriculum that will be used; rather, it says that, quote, if the

curriculum is not fully developed, describe any curricular choices made to date and the proposed curricular choices, such as textbooks, and explain a plan for how the curriculum will be completed between the approval application and the opening of the school.

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The school satisfied these requirements. The school identified a number of specific instructional materials that it had chosen to that time. In fact, much of the instructional materials that were identified are used by Volusia County or come from FDOE lists of adopted curriculum materials.

The school also developed a clear plan involving the to be hired later principal for the development of the -- the final development utilizing the district's curriculum maps that align with the education program. The district even acknowledges this. It says the school pledged to develop its curriculum to Florida Standards and that it will focus on writing and reading and instruction.

The materials identified demonstrate to these guidelines: Failure to spell out the final curriculum is not good cause, nor is it competent

substantial evidence to deny it and, therefore, the district's finding of a partially meets is improper.

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Additionally, the partially meets portion of the education plan stems from a misstatement of Florida Statute 1003.455, which says it clearly allows any instructional personnel in K-5 to deliver PE instruction. The curriculum need only be reviewed by an individual who is certified.

And the statement by the school board, again, was going to the partially meets standard, it's not based on competent substantial evidence, and does not meet good cause.

The second issue that you're going to take up today is the business plan. Likewise, the business plan -- on the business plan, the school board lacked competent substantial evidence.

As to the budget, the school board contends that the school did not provide a viable budget that accounts for contingent expenses. But here the school board clearly missed the first line on the budget, which was a reservation of 3 percent for contingencies. Even after accounting for the contingent expenses, the school board -- I'm sorry -- the school presented a viable budget.

The school board cites that this was an allegedly inadequate budget for things to do, such as purchasing computers. But the school repeatedly said they're not planning on purchasing, rather they're going to lease the computers.

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In addition, because the school is taking over in a facility where a school was previously located, the school was able to have very minimal expenses in its opening budget and, therefore, the start-up budget is smaller than normal. This explains why the start-up loan is of such a small amount. And it should be considered a strength of the school. The start-up budget also contains a generous budget for marketing, some of which could account for contingent expenses that might arise.

The loan commitment, there's confusion about that as well, which Mr. Seeber is here to discuss, where the school board erroneously comes to the assumption that when there are certain things such as furniture, fixtures, and equipment that are pledged as collateral, it says that we're pledging the landlord's items when in fact we're not.

Finally, there are several partially meets, which, again, do not -- which are not based upon

competent substantial evidence nor are good cause for denial. This includes facilities, food service, financial management. The school presented an excellent facility where the school will be held and it also presented a plan for an alternative facility in case that doesn't occur.

They also put forth a clear plan to select a food vendor under the National School Lunch

Program and planned for continued financial oversight once the beginning -- once the charter contract is signed. And Mr. Spence is able to answer any questions you have on that.

In total, Members of the Commission, there's simply not competent substantial evidence to support the denial by the school board in this instance. And, moreover, even if you, after weighing the facts, maybe want to side with the district on one or two issues, there's not good cause. There's nothing in this denial notice that rises to the level of good cause. So when you vote on the education plan, when you vote on the business plan, we ask that you grant the appeal. Thank you.

CHAIR TEPPER: Thank you.

And for the district.

MS. YOON: Good morning, Members of the
Appeal Commission. My name is Carol Yoon, and I'm
here on behalf of Volusia County School Board. I
have here with me Mr. Doran, who is also a school
board attorney, and Stacey Manning, General
Counsel; Debra Muller, Chief Financial Officer;
Rachel Hazel, Chief Academic Officer; Robenson
Prime, Coordinator of Training Systems Operations
& Marketing for School Way Cafe, and Food and
Nutrition Services, and also Florida School
Nutrition Association Region III Director. He's
got quite a long title.

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We are here today to ask you to uphold the school board's decision to deny and give deference to the school board's factual findings on denying Florida East Coast Charter School's application.

Some of you here have been at successful charter schools so are very aware of what it takes to be a successful, quality charter school.

A charter school has not only to be academically strong, but also strong in areas management, governance, finances, student recruitment, facilities, among others, to be a quality charter school.

And one of the four principles authorizing a

charter school as set forth by the Florida

Department of Education in its handbook is that

the school board sets high standards for approving

charter applicants and maintain high standards for

the charter schools it approves. Even under the

Florida Statutes, charter schools must meet high

standards of student achievement and financial

feasibility. I just want to reiterate these

standards are -- once again, these are high

standards.

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The purpose of a charter school in the Florida Statutes is to give students the opportunity to gain ground that they otherwise would not have at a public school through innovative learning methods. It is the obligation of the charter school to present an application that exhibits their understanding of these requirements and the school board to measure the application against those high standards and grant only those applications that demonstrate a strong capacity to establish and operate a quality charter school. I reiterate again, these are high standards, because we want quality charter schools.

Florida East Coast Charter School failed to

meet any of the statutory requirements in some of these areas. At the end of the day, you and I know that the only persons most affected by a charter school that fails are the students of the charter school -- at the charter school. And it is our duty today to prevent that from happening.

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Florida East Coast Charter School's application only partially meets the requirement under facility food service, financial management and oversight and curriculum and instructional design. It did not meet the standards in two areas, budget and start-up plan.

Specifically, Florida East Coast Charter

School provided documents that were in conflict

with each other and provided inconsistent

statements when asked to elaborate and explain on

some of the areas of the application.

The start-up loan, for example, requires that there be a perfected lien on furniture, fixtures, and equipment as collateral for the loan.

However, the lease agreement that Florida East

Coast School provided to the school board for the facility prohibits liens to be placed on a landlord's interest and actually provides that the landlord has a lien on the furniture, fixtures,

and equipment that the charter school places on the premises. So there's a direct conflict there in both the documents presented.

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In the start-up budget for year one, they are grossly insufficient to account for any contingencies. At the end of the start-up, the school is left with \$136. At the end of year one, the ending fund balance is less than 1 percent.

Interesting when the school was questioned about where the furniture, fixtures, and equipment necessary to have the collateral for the loan would come from, they said they would purchase it in year one. However, there is no evidence of this in the budget. And less than 1 percent fund balance in year one would be insufficient to provide the school the funds to purchase any furniture, fixtures, or equipment.

Significantly, Florida Department of

Education requires a minimum of 3 percent of

revenues for any fund balances. Not less than

1 percent. That's unacceptable under the Florida

state laws.

As for specific line items in their budget, they only account for .5 FTE school guidance under the 50 percent enrollment plan. This is

insufficient to meet the statutory standards as a school guidance is required by law.

Their application states it plans on working with the district also to verify eligibility for free and reduced lunch. However, the district does not approve free and reduced lunch meal applications if an outside vendor was used. And that is what the application proposes, that they would use an outside vendor.

At the capacity interview and at the quasi-judicial hearing, it says they would use a -- they would have their own vendor. However, there is nothing to account for this in the application itself. There's no evidence of this at all, not either in the budget or in the application.

The charter school application also fails to meet standards and doesn't align with USDA

Guidelines and reimbursable rates for our paid,
reduced, and free meals. It also did not properly
account for insurance policy limits required by
the school board. They have provided for a limit
that was less than what the school board policy
provides, which is a \$500,000 limit for funds.

The application also failed to provide

sufficient details on its school's curriculum and instructional materials, leaving a lot of the decision making to the principal that has not been hired yet. And that was a problem in assessing the application is that there's not enough sufficient details and that you're leaving a lot of the decision making to the principal who is not hired, leaving the school board to determine whether they meet the statutory standards. All these reasons support a legally sufficient reason for good cause for the school board to deny the application.

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Lastly, the school relies on the school board vs -- Volusia County vs. Academy of Excellence case to assert that the school board cannot deny their application if they are willing to amend their application. Now, in the Academy's case, it was dealing with a typographical error and not a substantive change.

Now, significantly after that case came out, the Legislature had to amend the statute and specifically include that, that you can only change nonsubstantive or typographical errors, not a substantive change. And all of these errors that I'm pointing out to you in the application

are substantive changes, not a simple, simple typographical error.

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If you were to adopt the argument of the charter school, you would basically be finding the statute meaningless, and that's not what we're here to do. So I ask that the appeal -- Members of the Appeal Commission uphold the decision of the school board in denying the charter school application because there was sufficient competent evidence and good cause for the denial.

CHAIR TEPPER: Thank you.

So that takes us to issue one. Issue one is whether the applicant's educational plan failed to meet any of the following standards. And the standard we're discussing today is curriculum and instructional design.

Mr. Arnold, three minutes.

MR. ARNOLD: Thanks, Ms. Tepper.

The school district doubled down on its misreading of the Florida Administrative Code as well as the -- and in doing so in the application as to what the application says about curriculum. It says if the curriculum is not fully developed, then explain the plan for how the curriculum will be completed between the approval of the

application and the opening of the school. Again, it's right there in the -- it's in the prompt, it's in front of the materials with you today.

And the school district again doubled down on something that they're just simply reading what the prompt says. It is totally allowable that the school is allowed to further come out with a curriculum as the process goes along.

Moreover, I would like to address the Volusia County vs. Academy case, which was something the school district was involved in. They continue to misstate the holding of that, and they've done it in other proceedings which we've been involved with. It was what was the purpose of the capacity interview, what is the purpose of asking questions at the quasi-judicial hearing if it's not to elicit the school's response to it? And if the school clarifies the information that's in there, then that is an allowable response.

The school district wants to have it both ways. It wants to have the responses that are in there and hold it against the school. But then in other circumstances where they get clarifying information, they say, well, we're not going to consider this. This is a consistent problem we've

had with this district and we would ask that you remedy this situation.

Again, I think that this is very straightforward. They did not read the prompt. They didn't address the PE issue, so I'm assuming that they're abandoning that issue. But if it's something that would be addressed, the PE, again, the Statute 1003.455 says that it can be given by any instructional personnel.

So for the two reasons that they put -- and, again, this was a partially meets, this wasn't a not meets. The curriculum piece is very straightforward. They're not reading the prompt correctly. And Florida law says that instructional -- any instructional personnel can give PE.

We would ask that you deny -- or that you would grant the school's appeal and, again, say that there wasn't a good cause by the school district.

CHAIR TEPPER: Thank you.

And for the district, three minutes on the educational plan.

MS. YOON: First of all, we're not -- all issues are still on the table. We did not take

off any issue on the table.

I would like to call Rachel Hazel to come and address this.

MS. HAZEL: Hello. As far as the curriculum and the standards goes, there were standards listed as the curriculum followed the standards. We did cite two specific materials that were listed in the plan that are not the latest edition, specifically the Science Fusion on page 132, and McGraw-Hill Wonders -- I'm sorry, McGraw-Hill Wonders was on page 132. Page 23 was the Science Fusion. Those were not the most current versions available.

For the PE instruction, he is correct that anyone can deliver PE instruction as long as you're a certified educator. And there's a 150-minute requirement. However, that curriculum must be reviewed and must be overseen by a certified PE instructor, which we do not have at our district level. That is why each of our schools have a PE certified person at their schools. We don't have someone at our district level that reviews and oversees that, nor did we see it budgeted to be reviewed.

CHAIR TEPPER: Thank you.

Questions?

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MS. HODGENS: I do have a question. I have a question for the school district. I want to understand what the process is for an applicant, because as I read it and as I heard today, there were meetings and interviews and things, and I want to understand what information -- what do you provide applicants before they apply and then what is the process once they do apply? What information do you use in your decision making?

MS. YOON: They are given quite a few things in the model application. A lot of it is modeled, so they can follow (inaudible) so they are provided that.

I think what you're also referring to is the capacity interview that takes place after the applications are filed. But that capacity interview is only to the extent that there is some confusion in the application that they want elaboration on, so that's an opportunity for elaboration. It is to make changes to the application. You cannot make substantive changes.

So if they at the capacity interview attempt to do that, we cannot -- the school board cannot consider that, and just based on statute. And

then after that, there's a quasi-judicial hearing 2 before the school board where both parties are present and in front of the school board to make 3 the decision. 4 5 MS. HODGENS: And is information from the 6 capacity interview and the quasi-judicial hearing, 7 is the information from there utilized in the 8 decision making of the application? 9 MS. YOON: Really the only thing that we can 10 rely on is the application. If to the degree that 11 there's anything in the capacity review and 12 quasi-judicial hearing is if there's an 13 elaboration that's not a substantive change to the 14 application. 15 Thank you. MS. HODGENS: 16 CHAIR TEPPER: Okay. Any other questions 17 from Commission Members? 18 MS. PAULINE: Yeah, I have a follow-up because of that. 19 20 CHAIR TEPPER: Okay. 21 MS. PAULINE: For the district. I didn't 22 understand the last response. For the district, I 23 didn't understand your last response regarding you said that it's only considered if it's not 24 25 substantial.

MS. YOON: Substantive. 2 MS. PAULINE: Substantive, I'm sorry. I'll go to the podium. 3 Yes. 4 CHAIR TEPPER: Thank you. 5 MS. PAULINE: It is or it is not? 6 MS. YOON: If it is not substantive. 7 MS. PAULINE: Okay. 8 Because you cannot change -- you MS. YOON: 9 can't make substantive changes to your 10 application, but you can make nonsubstantive. 11 example, if you put in there a number and it's a 12 typographical error and you want to change that, 13 that would be a nonsubstantive change that you can 14 consider. 15 MS. PAULINE: You also stated that during the 16 capacity interview and through the quasi-process, 17 you seek clarification or elaboration on anything 18 that requires, but I'm not clear as to whether 19 that is considered and evaluated as part of the 20 final decision by the school board. 21 MS. YOON: I guess my -- it's only 22 considered -- once again, we just have -- the 23 school board is only considering the application 24 To the extent that anything in addition 25 from the capacity interview and quasi-judicial is

considered, it's -- for example -- I'm trying to think of an example.

MS. PAULINE: Let me reask my question, maybe that will help. When I was reading the transcript, it seemed the quasi-judicial process, which I'm familiar with at this level, a review, things were submitted to the board as exhibits, and that included the transcript from the capacity interview, and then there were additional documents. So I'm just trying to understand was it officially a part of the evaluative process and taken into consideration to make the final decision or was it just supplementary, additional information that had no bearing on the final decision?

MS. YOON: Yes. So the transcript from the capacity interview was submitted and taken into consideration --

MS. PAULINE: Okay.

MS. YOON: -- to make the decision. But once again, that decision has to be just based on if there is any elaboration that's not going to be a substantive change, if that makes sense.

MS. PAULINE: Okay.

CHAIR TEPPER: Any other questions from

members? 2 (No response.) Then would someone please make 3 CHAIR TEPPER: the motion and then we'll work together to fill in 4 the "because" part. 5 6 Jenna. 7 MS. HODGENS: Okay. I move that the 8 Commission find that the school board did not have 9 competent substantial evidence to support its 10 denial of the application based on the applicant's 11 failure to meet the standards for the educational plan because -- I need help on this "because." 12 1.3 CHAIR TEPPER: So the two issues I think we 14 need to address from the letter of denial are the 15 PE issue and the curriculum issue. 16 MS. HODGENS: Okay. 17 CHAIR TEPPER: Because. MS. HODGENS: Because the curriculum section 18 may be developed --19 20 MS. PAULINE: At a later date. 21 MS. HODGENS: Say it again. 22 MS. PAULINE: At a later date. 2.3 MS. HODGENS: -- at a later date. Thank you. 24 May be developed at a later date, and physical 25 education may be provided by any teacher that is

certified at the school with review of curriculum. 2 MR. GARCIA: By a certified PE coach. 3 MS. HODGENS: Say again. 4 MR. GARCIA: By a certified PE coach. 5 MS. HODGENS: With review by a certified PE 6 coach, certified PE teacher. MR. MORENO: Maybe add a little bit, that the 7 application did have enough description of what 8 9 the curriculum plan would be. It wasn't completed 10 but it was --11 MS. PAULINE: Adequate framework. 12 MR. MORENO: Correct, it was an adequate framework for --13 MS. PAULINE: For the curriculum. 14 15 Okay. So the motion is I move CHAIR TEPPER: 16 the Commission find that the school board did not 17 have competent substantial evidence to support its 18 denial of the application based on the applicant's failure to meet the standards for the educational 19 20 plan because the curriculum section may be 21 developed at a later date, the application did 22 have an adequate framework for the curriculum, and 23 PE instruction is only required to be reviewed by 24 a certified PE teacher. 25 MS. HODGENS: Yes.

1	MR. GARCIA: And it can be by any certified
2	teacher.
3	CHAIR TEPPER: And instruction can be by any
4	certified teacher.
5	MR. GARCIA: Correct.
6	MS. PAULINE: I second.
7	CHAIR TEPPER: Second by Tiffanie. So we
8	have a motion by Jenna and a second by Tiffanie.
9	If you vote yes, you are voting for the charter
10	school. If you vote no, you are voting for the
11	district.
12	Karen.
13	MS. HINES: Jenna Hodgens.
14	MS. HODGENS: Yes.
15	MS. HINES: Tiffanie Pauline.
16	MS. PAULINE: Yes.
17	MS. HINES: Osvaldo Garcia.
18	MR. GARCIA: Yes.
19	MS. HINES: Richard Moreno.
20	MR. MORENO: Yes.
21	CHAIR TEPPER: So we do not have to do
22	Section 2.
23	That will take us to the business plan. The
24	issue is whether the applicant's business plan
25	failed to meet any of the following standards.

And we have facilities, food service, the budget, financial management and oversight, and the start-up plan.

Mr. Arnold, three minutes on the business plan.

MR. ARNOLD: Mr. Padgett is going to take this one.

CHAIR TEPPER: Okay. If you'll just state your name the first time for the court reporter.

MR. PADGETT: Yes. Hi. Good morning. My name is Braxton Padgett. I'm also with the Arnold Law Firm. We represent Florida East Coast Charter School.

Right now we're going to be focusing on the business plan portion. We have two individuals that we have available if you guys have questions. One is Keith Spence, he is a certified public accountant with School Financial Services. He assisted in the preparation of these budgets that are at issue today. We also have Brian Seeber, who is a practicing attorney, and he is going to be serving on the Florida East Coast Board, and he can answer some of your questions related to the start-up loan.

There's a number of issues the school board

identified the business plan as partially meeting the standard. Due to time constraints, I'm not going to address those specifically right now except to say that we did not believe that the school board had competent substantial evidence or a good cause basis for denying the application based on those components.

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I'm going to focus my attention instead on the two areas that were found to not meet the standard for approval, and those are the areas of the start-up plan and the budget.

In regards to the start-up plan, the school board alleges that the start-up budget fails to account for contingencies and that it's unclear what would serve as collateral for the start-up loan.

Mr. Spence will be happy to explain to you how the start-up loan was sufficient to cover the expenses of the school. This school had exceptionally low costs that would be lower than a typical charter school. And he can explain a little bit to you about why that is.

Mr. Seeber will also explain to you that the collateral that would serve -- that the property that would service as the collateral for the

start-up loan would be the furniture, fixtures, and equipment that the school was going to acquire in the future, something that's perfectly allowable and standard and secured transactions. It is not going to be the furniture, fixtures, and equipment of the landlord, as the school board has alleged. And this was clarified multiple times, including during the quasi-judicial hearing.

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In regards to the budgets, the school board alleges that the budgets did not have adequate ending fund balances to account for contingent expenses. Mr. Spence, will be happy to explain that this determination was based in part on some clear calculation errors on which the school board based its determination.

Further, each of the budgets contains a line items for contingent expenses equaling 3 percent of net FEFP proceeds. So the district would have preferred that there be a larger fund balance, but School Financial Services made a stylistic decision to instead include a 3 percent contingency as a line item.

While maybe the school board does not prefer this method, stylistic decisions over how to draft the budget simply is not good cause to deny a

charter school application.

For these reasons, I'm asking that you find -- I'm asking that you find the school board has failed to present competent substantial evidence or establish a good cause basis for denying the charter application based on the business plan. Thank you.

CHAIR TEPPER: Thank you.

And for the district, three minutes on the business plan.

MS. YOON: One of the things that he discussed and it keeps getting clarification, again, they're trying to make changes that are substantive. Even today they're trying to make changes. And that is not permitted under the statute.

I wanted to also address their argument that the collateral loan, the collateral is coming from furniture, fixtures, and equipment that the school will purchase. However, if you will look at the lease, on page seven of the lease it provides a landlord's lien on the furniture -- property, furniture, fixtures, and merchandise which the school purchases and places on the premises, so, again, there's another conflict there.

I do have the Chief Financial Officer here to address the budget with you.

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MS. MULLER: Good morning. The budget -CHAIR TEPPER: Could you state your name for
court reporter, please.

MS. MULLER: Yes. Good morning. Debra Muller, Chief Financial Officer.

The budget does include, as the charter school states, that there is a contingency included in the budget. However, a line item in the budget designated as contingency to us would indicate that that would be spent, they just haven't identified what the expenditures would be.

What the statute requires for ending fund balance is that they have 3 percent of the ending fund balance. And their ending fund balance does not meet the 3 percent requirement.

There are -- again, there is a contingency line. We had a concern in the 50 percent enrollment area for the budget where they indicated that they would have a .5 percent -- or a .5 FTE for security.

The newest statute that requires a law enforcement officer at the school is that someone is present, either a guardian, a law enforcement

officer, or a security guard the entire time that students are in session. So they would have to make that adjustment, and they only included the .5.

I don't know, do you need me to address the start-up piece while I'm here?

CHAIR TEPPER: You have one minute left if you would like to do that.

MS. MULLER: Okay. With the start-up plan, they did say during the capacity interview -- when you asked if we take the capacity interview in consideration -- and, yes, we did -- they made the statement that they could adjust the advertising budget, which would decrease the amount of money needed. But it goes back to the loan letter that they had shown as their start-up source of funding, again, to the fact that they said in the capacity interview they intended to use the furniture, fixtures, and equipment that were in the lease -- the proposed lease building, which they don't have entitlement to.

But they also did not provide any inventory of that building, nor any associated value. So even if they did have the right to use that furniture, fixtures, and equipment against -- as

collateral for that loan, they did not present any evidence in the application of the cost or the 2 value of that furniture, fixtures, and equipment, 3 so we could not even ascertain that that was 4 5 sufficient for collateral for the loan. 6 you. 7 Thank you. CHAIR TEPPER: 8 And so questions from Commission Members on 9 anything in the business plan? 10 Tiffanie. 11 MS. PAULINE: Yes. This is to the school. 12 So the comment was made that costs are lower than, 13 I guess in this school than for a typical school. 14 Can you expound on that? 15 CHAIR TEPPER: If you could state your name, 16 please. 17 MR. SPENCE: Yes. Keith Spence, School 18 Financial. 19 Just what Mr. Padgett and Mr. Arnold both alluded to, at first look, \$40,000 does seem 20 21 extremely low for start-up costs, obviously. 22 was noted on our part also. With some little 23 information, background information, we were able to start building around this. 24

Obviously the school is being donated a

25

The building will be -- we'll be allowed to move in four or five months earlier, which could easily be equivalent to, you know, \$100,000 worth of rent anywhere else. the facilities for open houses, meetings, so forth and so forth. So that would explain a lot of the gap that you normally would see where a school would need to -- with preopening activities, would need to acquire a building ahead of time. Obviously this building is ready to go.

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The other issue that we noted was there was sufficient money left to pay a principal, which you would need in those preopening months and everything.

And there was a healthy balance of \$20,000 in advertising. And after working with collaboratively and talking to the board, they feel like that is a very healthy advertising budget for the demographic area they hope to attract their students from, that they expect to have with signage, have with social media. open houses at the building that they don't have to pay rent for, they should be able to attract a marketing campaign at a low cost.

So, yes, on the initial plans, \$40,000 does

seem awful low. But when you add in the outside factors, it does come in to be a more reasonable figure when you add the donated activities.

MS. PAULINE: So a follow-up question.

MR. SPENCE: Yes, ma'am.

MS. PAULINE: So you mentioned that the principal will be brought on as a part of the start-up. And I see on page, it looks like -- I don't know which number we use -- maybe 298 of the document, the cash flow for the start-up, it has the principal starting in February. But in the narrative in the application, it has the principal starting in January.

And I'm asking this question because it's a concern, not only to match with the cash flow statement that you provided, but there was also an indication made that to build out the curriculum, the principal would come on board to complete that work.

So can you talk to me about the discrepancy there?

MR. SPENCE: As far as the -- I believe it is the February date. If January was mentioned, that was inadvertent because I believe February is the date that I have.

CHAIR TEPPER: Other questions? 2 MR. MORENO: I guess to the district. 3 the things on the denial or the recommendation is 4 the 3 percent. Do you know where in the statute 5 that is? 6 MR. DORAN: For the district, for the record, 7 we want to object to anything that was stated by 8 the speaker that would be considered a 9 modification, substantive modification of 10 information and ask that you not consider any of 11 this. 12 CHAIR TEPPER: Mr. Arnold. MR. ARNOLD: I would ask you to overrule the 13 objection. There was nothing that he said that 14 15 was a substantive change. 16 CHAIR TEPPER: Just for all the attorneys 17 presenting, the statute allows these Commission 18 Members to glean new information at this hearing. 19 THE COURT REPORTER: Who was that speaker, 20 please? 21 MS. HINES: Theodore Doran. 22 CHAIR TEPPER: All right. Go ahead and ask 23 your question. 24 Just one of the comments that MR. MORENO: 25 they have is that the statute requires a 3 percent reserve. I just wanted to see where that statutory reference is. I think I've read that a few times and haven't found it.

MS. HODGENS: Right.

MS. YOON: We might need a minute to look it up.

MR. MORENO: Okay. In the meantime, to the school, the point of contention is the loan. And in reading the loan that you have, the loan is coming ahead of time so there's no asset for the loan to be drawn on.

So maybe talk about what the bank is looking at to really see what's backing up that loan, because it's not really assets because it's being funded ahead of time. So maybe you can talk about how that is and give us some more.

MR. SPENCE: Yes. Our board member, Brian Seeber, has prepared that.

MR. SEEBER: Good morning. My name is Brian Seeber. I'm a member of the governing board. I was asked to be on the governing board because I'm on other boards and I'm the Chair of the Salvation Army for Volusia and Flagler County and the Chair of the Disability Solution for Independent Living. So my experience in being involved in boards led

them to invite me to be on this board.

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It so happens that one of the issues that fronts this school has to do with secured transactions. I'm an attorney. I will be in December practicing for 40 years. My specialty during that time has been the law of creditor-debtor relations, so I'm well versed in the law about secured transactions.

Your point is actually right on point, that the commitment letter, which is one page, will turn into probably 40 or 50 pages so that lawyers like me can make a living to document what the loan would be and what the collateral would be. So it's very common at the commitment period in the process that the borrower would represent that there will be furniture, fixtures, and equipment that will be used as collateral. Usually those furniture, fixtures, and equipment are purchased with the proceeds of the loan.

So it would be impossible at the commitment level to say what's going to be used as collateral because it is yet to be purchased. The proceeds of the loan will, at least in part, be used for that purpose.

So the commitment letter, which was page 301

in the original submission, includes a reference to the fact that there will be further documentation prepared. And in that process, in that context, by then there would be identified purposes and uses of the loan. And at that time, we will be able to say what equipment would be there to serve as the collateral. At this early preliminary state, that would almost never be the case.

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The issue so far has been that there are -unlike many new businesses, there are two kinds of
furniture, fixtures, and equipment. One already
exists at those premises that the landlord is
permitting the school to use.

The other category will be those items that are going to be purchased. And the loan commitment requires a lien against that which is going to be purchased. It does not require a lien against the equipment, furniture, fixtures that is already on the premises.

And the language of the lease that the district has cited which says the lease prohibits the tenant from encumbering the landlord's interest in the premises -- from encumbering the landlord's interest is obvious. The bank is only

looking to the collateral owned by the borrower in order to support the loan.

So it's just obvious to say we're just not reading the words that are clearly there. No one is offering to give a lien against the landlord's assets. It would be like going and offering to use that building over there as collateral. If the borrower doesn't own it, you can't use it as collateral.

The lease does say on page seven, as was cited, that the landlord wants to have a lien.

And the district is reading that language to be in conflict with the commitment letter. But they do not conflict. What the commitment letter requires is a first priority lien. The language in the lease at page seven mentions a lien, but it would be subsidiary. It would be secondary to the bank, so there's no conflict -- no contest there.

MR. MORENO: Just following up, because in looking at the loan that you have, the proceeds of the loan would be expense for start-up expenses so there's no assets to purchase with that. So is the bank looking to other guarantors or something else beyond that or is it -- because the proceeds aren't going to buy anything. I mean, down the

road with FEFP money, once you start going there, there will be some revenue, but in the first four months it's basically for expenses.

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MR. SEEBER: My recollection was that there was about \$1,500 that was mentioned in the budget that would be purchased with proceeds of the loan. But whether I'm correct about that or not, the answer is that, yes, there would be -- the documentation would provide for a lien as of the time of borrowing.

But the collateral is fungible. It changes as the days and months and years go by. The bank has a lien against that which the borrower will own. And that will increase as the time goes by because the bank knows that that's the typical pattern. The bank recognizes that there will be additional collateral as the months and years go by because further equipment would be purchased. And to the degree the borrower does that, the lien would attach to that, not the landlord's interest in anything.

MR. MORENO: Okay.

CHAIR TEPPER: I'm going to let the district have a moment.

MS. YOON: We have the -- the Chief Financial

Officer will tell you the statute that you were looking for.

MR. DORAN: And for the record, again, the district objects to any information that was presented to this Commission that was not previously presented to the school board at the time it made its decision.

CHAIR TEPPER: Go ahead.

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MS. MULLER: To the furniture, fixtures, and equipment on the lien, they did state -- we asked for clarification at the capacity interview, and they did state at that time that they were relying on the assets that were in the building to secure the loan. That is what -- you asked about the clarifications in the capacity interview. That is what we relied on to clarify where that equipment was coming from.

The guidelines -- the statute that refers to the ending fund balance is 1011.051. And it says, "If at any time the portion of the general fund's ending fund balance not classified as restricted, committed, or nonspendable in the district's approved operating budget is projected to fall below 3 percent of the projected general fund revenues during the current fiscal year, the

superintendent shall provide written notification to the district school board and the Commissioner of Education."

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MR. MORENO: That just applies to school districts, right? It doesn't apply to charter schools?

MS. MULLER: Well, when we are reviewing financial statements for charter schools, we would also review -- looking at using that as a guideline to verify their financial condition as well.

CHAIR TEPPER: Mr. Arnold.

MR. ARNOLD: Just to highlight Mr. Moreno's point, the statute is labeled "The district school board shall maintain a general fund balance."

This is not included in 1002.33 Subsection 16 as one of the things that charter schools must do.

It must only maintain a -- it has to maintain a fund balance. It's not required to maintain a fund balance of 3 percent.

And it's very clear knowing the first line of this. But there is a long list of all of the things that happen to districts if they don't maintain a 3 percent fund balance. None of this applies to charter schools, so the district is

just flat wrong on that issue. 2 CHAIR TEPPER: Thank you. 3 Tiffanie, a follow-up. I have a question for the 4 MS. PAULINE: Yes. 5 school district, Ms. Muller, the CFO. 6 MS. MULLER: Yes. 7 So you indicated because of MS. PAULINE: 8 what was stated in the capacity interview 9 regarding the loan and the assets that were 10 already in the school site, that is where you 11 addressed -- or pointed to for your decision. 12 However, if that had not been pointed out, 13 what would you have anticipated to see in the 14 start-up budget as it relates to this loan? Would 15 you expect to see more or less of anything other 16 than that tier or --17 MS. MULLER: Well, some type of guarantee 18 that they would be able to perfect that loan and 19 have the money for the start-up. 20 MS. PAULINE: Okay. 21 MS. MULLER: And that was not what we saw. 22 And, again, as our attorney stated, the lease 23 agreement seemed to be in direct conflict with 24 using those assets for that. And they have a 25 budget in the start-up of \$1,500 for furniture,

fixtures, and equipment, but I believe that -- I'm not sure if that -- if they stated it this time if 2 3 that was for leasing or that was for purchasing, but it was only \$1,500. 4 5 MR. MORENO: So was the concern that they 6 wouldn't get the loan? 7 MS. MULLER: Yes. MR. MORENO: 8 Okay. 9 The concern was they did not MS. MULLER: 10 have furniture, fixtures, and equipment to pledge 11 as collateral against the loan. 12 So you're basically discounting MR. MORENO: the loan itself, saying that the \$40,000 loan 13 could not be attained if they didn't have assets? 14 15 MS. MULLER: They didn't provide sufficient evidence that we could -- that would ensure they 16 17 could obtain that loan, yes. 18 MR. MORENO: Okay. So then going back to the 19 board chair, is what's the confidence that you 20 would have that loan? I mean, you have a 21 commitment from the bank. What are the bank's 22 expectations for that loan? 23 Well, I would say two things to MR. SEEBER: 24 First of all, the landlord is very 25 supportive of having the school open, and the

landlord is the one who has to approach the bank to get the loan. The loan document refers to guarantors to be determined. And there's no doubt that the landlord is anxious to see this go forward and would guarantee the loan, number one.

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Number two, the point is that to say there would be no equipment that could be used as collateral asks you believe that there's going to be a school operating with X dozens of children and have no equipment there. That's obviously not what the intention to run this school includes. There's got to be equipment and there will be equipment or there's not going to be a school.

The discussion that I heard the financial officer refer to at the capacity hearing, which appears on page 72 of the transcript, by the way, does not say that — the discussion was not about whether there is equipment there that only belongs to the landlord that's going to be used as collateral. That discussion morphed immediately into what equipment happens to already be there. And there was really not an answer to the question about what would be purchased so that it could be used as collateral. It just went right off the track into a discussion that there's already a lot

of equipment there.

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So the capacity interview at page 72 does not in any way support the idea that there's not going to be sufficient equipment to serve as collateral.

MR. MORENO: I think I'll just go back to the one point that's important I think is that to secure, because the issue is that will you get the loan or not get the loan.

So what you're saying is that -- I mean, with \$1,500 worth of assets, that's not going to support your loan. So what you're stipulating is that the loan -- you would still receive the loan because the landlord is willing to guarantee it and there's a guarantor in place that will get you that loan?

MR. SEEBER: That's correct.

MR. MORENO: Okay.

MR. SEEBER: And the idea that there's going to be a guarantee is shown right on the face of that document, at page 301 of the original submission that refers to guarantors.

MR. MORENO: I see that.

CHAIR TEPPER: Other questions?

MR. DORAN: And for the record, we would object to the consideration of any hearsay

evidence that has been presented without any 2 corroboration. We have no knowledge whatsoever the position of the landlord and neither does this 3 board based on what's been presented. 4 5 to consideration of that. 6 CHAIR TEPPER: Thank you. 7 Mr. Arnold. 8 MR. ARNOLD: I stand by my previous 9 objection -- or argument that that objection 10 should be overruled. 11 CHAIR TEPPER: Thank you. 12 Tiffanie, go ahead. 13 MS. PAULINE: Yes. Just one more question 14 for the school regarding the budget, the operating 15 budget. 16 So in the first year, there's a revenue line 17 called "Other Sources-Services," and it looks like 18 it's \$150 per student, I guess, revenue that's 19 coming in. 20 MR. SPENCE: (Nodding head affirmatively.) 21 MS. PAULINE: Explain that. 22 MR. SPENCE: That would be our aftercare 23 program. 24 Aftercare? MS. PAULINE: Okay. 25 MR. SPENCE: Uh-huh.

1	MS. PAULINE: And aftercare is being offered
2	by the school or an outside entity?
3	MR. SPENCE: I will yield to the I mean, I
4	don't even know if that has been determined yet.
5	But my indication through the budget is that it
6	could be handled at the school.
7	MS. PAULINE: Could we verify that?
8	MR. ARNOLD: So the legal entity will be
9	running the legal entity of Florida East Coast
10	Charter will be running the aftercare.
11	MS. PAULINE: Okay. So the follow-up
12	question to that would then be are there any
13	expenses related to running the aftercare?
14	MR. ARNOLD: I believe that that was expected
15	revenue that would be generated.
16	MS. PAULINE: Expected revenue?
17	MR. ARNOLD: Exactly.
18	MS. PAULINE: So what would cover the
19	expenses, the expense side?
20	MR. ARNOLD: So that would be revenue that
21	would be that would be surplus that would go to
22	the school.
23	MS. PAULINE: So this is a net affect?
24	MR. ARNOLD: It's the net, yeah, if you would
25	like to use the term, sure.

CHAIR TEPPER: Other questions by Commission Members?

(No response.)

CHAIR TEPPER: Then would someone like to make the motion? And remember that we need to address each of the sections in our -- the cause language.

Richard.

MR. MORENO: Yeah. I move the Commission find that the school board did not have competent substantial evidence to support its denial of the application based on the applicant's failure to meet the standards of the business plan.

CHAIR TEPPER: Because.

MR. MORENO: I would say because the budget had contingencies in place within it to look for any emphasis on the operating basis and the opportunity that the school has outlined which is beyond what is normally required in charter applications regarding sites, and then to have the facility available.

And I believe when a bank issues a commitment letter, they have already looked deeply at what's available there. So with that, I believe that the bank and the note would be sufficient to cover

what they need.

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CHAIR TEPPER: Okay. What about anything regarding the facility? There was a question about a backup plan. So we need language that the school has addressed the question regarding the backup plan for the facility.

MR. MORENO: Yeah. I would say that in the application, they had a backup plan that to me was sufficient enough to cover it.

CHAIR TEPPER: Food service. The school has adequately addressed the provision of food service?

MR. GARCIA: I would agree.

CHAIR TEPPER: Okay.

MR. MORENO: I think the main issue was that they took an average of what the revenue was so I believe that it was sufficiently addressed.

CHAIR TEPPER: The budget I think we're fine on, and I think financial management and oversight as well as start-up, which sort of went with the budget. Is there anything else that we want to add?

Jenna.

MS. HODGENS: The only thing that I can add is the piece about the -- that I brought up in the

documents as well as today about the -- I call them the safe school officer, you know, being brought to a .5. And I think that's something that clearly is stated in statute and would have to be negotiated in the contract.

I feel like that was addressed and they have said they would have a full-time person. We know every school in the state of Florida has to have a full-time person.

CHAIR TEPPER: The school has agreed to have a full-time security officer.

MR. MORENO: Yeah. And that was in the capacity interview on that.

MS. HODGENS: Right.

CHAIR TEPPER: Okay. I'm going to try to read this back and then you're going to have to help me out on it.

I move that the Commission find that the school board did not have competent substantial evidence to support its denial of the application based on the applicant's failure to meet the standards for the business plan because the budget had contingencies in place, the opportunities regarding the site. I need more there.

MS. HODGENS: Well, a facility was identified

and a backup plan was also evident. So there 2 wasn't a second facility identified, but there was 3 a backup plan. CHAIR TEPPER: But before that, Richard said 4 5 something about the opportunity regarding the 6 site. 7 He said the opportunity of the MS. HODGENS: 8 school outlined where the facility was -- that's 9 where I fell off -- was adequate in the 10 application. 11 MR. MORENO: Yeah, because the statutory 12 requirement for a facility is that you outline 13 what a facility plan is. And this one is actually 14 beyond what's there and it's all articulated in the plan. 15 16 MR. GARCIA: They already have a facility. 17 MR. MORENO: Correct. 18 CHAIR TEPPER: Also, it says the bank has 19 issued a commitment letter and the school has 20 addressed a facility backup plan, the school has 21 adequately addressed the provision of food 22 service, and the school has agreed to have a 23 full-time security quard. 24 Is there a second? 25 I'll second. MR. GARCIA:

1	CHAIR TEPPER: Osvaldo.
2	So you've heard the motion and the second.
3	If you vote yes, you are voting for the charter
4	school. If you vote no, you are voting for the
5	school district.
6	Karen.
7	MS. HINES: Richard Moreno.
8	MR. MORENO: Yes.
9	MS. HINES: Osvaldo Garcia.
10	MR. GARCIA: Yes.
11	MS. HINES: Jenna Hodgens.
12	MS. HODGENS: Yes.
13	MS. HINES: Tiffanie Pauline.
14	MS. PAULINE: Yes.
15	CHAIR TEPPER: So we don't need to do the
16	second portion there; however, we do need to take
17	a final motion.
18	Jenna, would you make the motion to grant the
19	appeal?
20	MS. HODGENS: Sure. I move the Commission
21	recommend that the State Board of Education grant
22	the appeal.
23	CHAIR TEPPER: Is there a second?
24	MR. GARCIA: Second.
25	CHAIR TEPPER: Osvaldo.

Karen. 2 MS. HINES: Jenna Hodgens. 3 MS. HODGENS: Yes. Osvaldo Garcia. 4 MS. HINES: 5 MR. GARCIA: Yes. 6 MS. HINES: Richard Moreno. 7 MR. MORENO: Yes. 8 MS. HINES: Tiffanie Pauline. 9 MS. PAULINE: Yes. 10 CHAIR TEPPER: Okay. Before I let you go, 11 the school has prevailed. We will make a 12 recommendation to the State Board of Education. 13 This appeal will be heard on November 15th in 14 Bunnell in Flagler County. You'll receive 15 information between now and then about the agenda. 16 You can judge where you are on the agenda. 17 each be given five minutes to speak. You may or 18 may not be asked questions by the State Board 19 Members. 20 We will work together now to put everything 21 that we've said today into a recommendation to the 22 State Board, and then we'll call all of you plus 23 the lawyers back on a phone call. So I need 24 everybody to get their calendars out. And I have

six potential days that we could accomplish this.

25

1	It takes us about 30 minutes to do this on
2	the phone. You'll have the document in advance,
3	you can mark it up, and then we'll all get on the
4	phone and we'll talk about it.
5	October 16. Just tell me if it's a no.
6	MS. HODGENS: Are you saying all day? You're
7	not giving a time frame?
8	CHAIR TEPPER: Or you can shout out I can do
9	it in the morning or whatever.
10	MS. HODGENS: So I'm going to shout that out.
11	I can do it from nine to ten, that's it, that day.
12	MR. MORENO: Same here.
13	CHAIR TEPPER: Osvaldo, nine to ten on the
14	16th?
15	MR. GARCIA: I'm already booked. From eight
16	to ten I have something.
17	CHAIR TEPPER: Okay. That's fine. Let's go
18	to October 17th.
19	MS. PAULINE: No.
20	CHAIR TEPPER: No for Tiffanie.
21	The morning of October 18th.
22	MR. MORENO: I'm good.
23	MS. HODGENS: I'm not going to be available.
24	CHAIR TEPPER: You're not available?
25	MS. HODGENS: I'm going to be on a plane.

1	CHAIR TEPPER: October 21st.
2	MS. HODGENS: I'm on a plane again.
3	MR. MORENO: That's a nice weekend.
4	CHAIR TEPPER: October 22nd, are you off the
5	plane?
6	MS. HODGENS: Yeah. I'll be at the national
7	conference, but I can
8	CHAIR TEPPER: You can step out?
9	MS. HODGENS: I can step out and call in.
10	CHAIR TEPPER: Afternoon of October 22nd.
11	MR. MORENO: That works for me.
12	MR. GARCIA: That works for me.
13	CHAIR TEPPER: Mr. Arnold?
14	MR. ARNOLD: I'm available.
15	CHAIR TEPPER: And for the district, could
16	someone be the available the afternoon of
17	October 22nd?
18	MS. YOON: Yes.
19	CHAIR TEPPER: Okay. Two o'clock on
20	October 22nd. We will call each of you and
21	conference everybody in at two o'clock on
22	October 22nd. We'll go over everything, but
23	you'll have it in advance.
24	I would ask the members not to call each
25	other once you get it, or email or have any

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conversations about it. The conversations will
 2
          only be on the conference call, okay?
 3
                (Affirmative response.)
                              Thirty minutes or an hour?
 4
               MS. PAULINE:
 5
               CHAIR TEPPER: It will take 30 minutes.
               Okay. Is there anything else before we
 6
 7
          adjourn?
 8
                (No response.)
 9
               CHAIR TEPPER: Then thank you very much.
10
          We're finished.
11
                (Whereupon, proceedings were concluded at
12
          10:00 a.m.)
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1	CERTIFICATE OF REPORTER
2	STATE OF FLORIDA) COUNTY OF LEON)
3	
4	I, MICHELLE SUBIA, Registered Professional
5	Reporter, certify that the foregoing proceedings were
6	taken before me at the time and place therein
7	designated; that my shorthand notes were thereafter
8	translated under my supervision; and the foregoing
9	pages, numbered 1 through 60, are a true and correct
10	record of the aforesaid proceedings.
11	I further certify that I am not a relative,
12	employee, attorney or counsel of any of the parties,
13	nor am I a relative or employee of any of the parties'
14	attorney or counsel connected with the action, nor am I
15	financially interested in the action.
16	DATED this 18th day of October, 2019.
17	
18	
19	Michelle Sulie
20	MICHELLE SUBIA, CCR, RPR
21	NOTARY PUBLIC COMMISSION #GG224273
22	EXPIRES JUNE 7, 2022
23	
24	
25	